



**SUNDARAM FINANCE**

*Enduring values. New age thinking.*

SEC:085:19-20/PNS

June 20, 2019

The Manager - Listing  
National Stock Exchange of India Limited  
Capital Market – Listing  
Exchange Plaza, 5th Floor  
Plot No. C/1, G Block  
Bandra-Kurla Complex  
Bandra (E), Mumbai 400 051

Sub: Disclosure under Reg. 30 read with Sch. III. Part A. Para A of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Re: Acquisition of Shares in Sundaram BNP Paribas Home Finance Limited from BNP Paribas Personal Finance S.A., France

We wish to inform you that the Board of Directors of Sundaram Finance Limited (SFL), at the meeting held today, approved the acquisition of 5,05,25,965 equity shares of ₹10/- each, representing 49.9% in its subsidiary company, Sundaram BNP Paribas Home Finance Limited (Sundaram Home), from BNP Paribas Personal Finance S.A. (BNPPF), France, for a total consideration of ₹999,66,92,235/-, subject to necessary regulatory approvals. The proposed acquisition is pursuant to the decision of the BNP Paribas Group to exit housing finance business in the retail sector. After this proposed acquisition, SFL's stake in Sundaram Home will increase from 50.1% to 100% and Sundaram Home will become a wholly-owned subsidiary of SFL. A brief background about Sundaram Home is set out vide Annexure 1.

SFL proposes to execute a Share Purchase Agreement with BNP Paribas Personal Finance S.A., for the purpose of effecting the transaction, subject to necessary regulatory approvals.

The acquisition by SFL is subject to approval by the National Housing Bank and the Competition Commission of India and is proposed to be completed by 15<sup>th</sup> December, 2019.

We hereby confirm that the promoter/promoter group/group companies of SFL do not have any interest in Sundaram Home. Further, we hereby confirm that the said transaction is not a related party transaction.

We also enclose herewith a copy of the Press Release issued in this regard – Annexure 2.

Thanking you,

Yours truly,  
For Sundaram Finance Limited

  
P. Viswanathan  
Secretary & Compliance Officer

Encl:

**Sundaram Finance Limited**

## Annexure 1

### Brief Background about Sundaram BNP Paribas Home Finance Limited

Sundaram Home Finance Limited was incorporated on 2<sup>nd</sup> July 1999 as a subsidiary of Sundaram Finance Limited, with equity participation from International Finance Corporation (IFC), Washington and The Netherlands Development Finance Company (FMO), Netherlands. Consequent upon the exit of IFC and FMO during the financial year 2006-07, Sundaram Home became a wholly-owned subsidiary of SFL. Thereafter, in 2007, SFL and BNP Paribas Personal Finance S.A. (BNPPF) (formerly Union de Credit pour le Batiment), a wholly-owned subsidiary of BNP Paribas S.A., France, entered into a Joint Venture Agreement, as a result of which, BNPPF acquired a 49.9% stake in Sundaram Home and the name of the company was changed to Sundaram BNP Paribas Home Finance Limited.

Sundaram Home (CIN: U65922TN1999PLC042759), head-quartered at Chennai, is a housing finance company registered with the National Housing Bank. The company is engaged primarily in the business of granting loans for the purpose of acquiring/constructing residential dwelling units in India. The company also extends mortgage loans. The brief performance highlights of Sundaram Home are as follows:

(₹ in cr.)

Particulars	2018-19*	2017-18*	2016-17 <sup>s</sup>
Loans Under Management	9064	8358	7663
Turnover	1006	935	923
PAT	145	144	154

\* as per Ind AS

<sup>s</sup> as per IGAAP



20<sup>th</sup> June, 2019  
Chennai, India

**Press release**

**Sundaram Finance to Acquire 49.9% Stake of JV Partner in Sundaram BNP Paribas Home Finance Limited**

Sundaram Finance Limited (SFL) and BNP Paribas Personal Finance have reached an agreement whereby BNP Paribas Personal Finance has agreed to sell its entire 49.9% equity stake in Sundaram BNP Paribas Home Finance Limited (SBPHFL) to SFL, subject to all regulatory approvals. SFL currently holds 50.1% in the above company and the said acquisition would increase its holding to 100%, thus making the company a wholly owned subsidiary of SFL.

SBPHFL is a leading player in the housing finance sector in India. The company reported a net profit of Rs. 145.48 crore in FY 2019.

Commenting on the proposed transaction, Mr. T T Srinivasaraghavan, Managing Director of SFL, said, "Sundaram Finance and BNP Paribas Personal Finance have enjoyed an excellent relationship over the past 15 years and built up a successful and respected brand in the housing finance sector in India. BNP Paribas Personal Finance has added a lot of value to the technical aspects of the business and been a valued business partner.

India is in an interesting phase in its economic journey. The financial services sector, specifically the housing finance sector, is poised for significant growth once the consolidation activity which is underway after the recent spate of volatility is completed. Given the strong synergy with the parent's auto lending and related businesses, this will further strengthen our footprint in the retail financial services space."

**About Sundaram Finance Limited**

Set up in 1954, the Sundaram Finance Group's services include financing for the entire range of commercial vehicles, passenger cars and construction equipment, as well as specially designed working capital products such as fuel finance and tyre finance. The company is also engaged in the business of mutual funds, non-life insurance, IT, BPO and distribution of a wide range of financial products and services, besides its investment in the housing finance sector.

For more information please visit [www.sundaramfinance.in](http://www.sundaramfinance.in)



## **About Sundaram BNP Paribas Home Finance Limited**

Sundaram BNP Paribas Home Finance Limited was incorporated on 2 July 1999 as a subsidiary of SFL to offer specialised housing finance services to the retail sector in India. To leverage the market potential further, SFL and BNP Paribas Personal Finance, a wholly-owned subsidiary of BNP Paribas France, entered into a joint venture agreement in 2007 whereby BNP Paribas Personal Finance acquired 49.9% equity stake in the company. SBPHFL combines its expertise in home finance with the service orientation of its promoter, SFL, and is focused primarily on the South Indian markets. In FY 2019, the company reported total income of Rs. 1006.27 crore and a net profit of Rs. 145.48 crore.

For more information, visit: [www.sundarambnpphome.in](http://www.sundarambnpphome.in)

## **About BNP Paribas Personal Finance**

BNP Paribas Personal Finance is the leading consumer finance company in France and Europe through its consumer finance and home loan activities. A wholly-owned subsidiary of the BNP Paribas group, BNP Paribas Personal Finance employs more than 20,000 people and operates in some 30 countries. With brands such as Cetelem, Cofinoga, Findomestic and AlphaCredit, it offers a full range of personal loans in stores, at automobile dealers or directly to customers through its customer contact centres and online. BNP Paribas Personal Finance has rounded out its offering with insurance and savings products for its customers in Germany, Bulgaria, France and Italy. BNP Paribas Personal Finance has developed an active partnership strategy with retailers, automakers, car dealers, e-commerce sites and other financial institutions (banking and insurance), relying on its credit market experience and its ability to offer integrated services geared towards its partners' business needs and sales strategies. It is also a key player in the areas of responsible credit and budget education. [www.bnpparibas-pf.com](http://www.bnpparibas-pf.com) | [@bnpp\\_pf](https://twitter.com/bnpp_pf)

## **Press contacts**

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